



# **CASE STUDY OF**

# **CHEST RESEARCH FOUNDATION**





## **Objectives:-**

Establish Chest Research Foundation as a 'Thought Leader' in the liberation of sufferings of the patients from Respiratory Ailments

Create brand awareness for the academic research institute among other markets like Mumbai & New Delhi





## **Challenges:-**

Being a prominent academic research institute, media in other markets were not aware of the brand(Chest Research Foundation)

No dissemination of the Press Release as there were no important announcements from the Brand

## **Strategy & Tactics:-**

Arranged one-on-one/e-mail media interactions for Dr. Sundeep Salvi, Director-Chest Research Foundation on a regular basis

Sustained brand presence through regular placement of authored articles in leading Mainlines, Business dailies, regional publications and Radio





## **Result/Outcome:-**

## Garnered a total of 81 coverage's in various Print, onlines & Radio

Received a PR value of worth more than 11 Crores.





## **Coverage Snapshot**

### KNOWLEDGE

### 'All COPD patients must be screened for heart diseases'

Dr Sundeep Salvi, Director, Chest Research Foundation speaks on the current state of COPD in India, the kind of research underway in understanding its prevalence and the co-relation between CVDs and COPD in conversation with Raelene Kambli

Can you share some latest data on COPD in India? According to the latest Global Burden of Disease, COPD is the second leading cause of death in India and the third leading cause of death in the world. An earlier report from the Government of Maharash tra (2010) stated that COPD was the first cause of death in Maharashtra. The most objective diagnostic test for COPD in the community is to perform Spirometry after giv ing a short-acting bronchodilator. Such kind of research studies are only few i India so far. This study has taken place in four cent

What are your learning from this research? You don't have to be a smoker in India to develop COPD, Exposure to biomass fuel smoke, mosquito coil smoke, dhoop agarbatti smoke and smoke from outdoor air pollution, inlustries such as mining,

COPD.

leather and occupations such as farming are the other main risk factors for COPD in India Also, poorly treated chronic asthma and people who had

sed to have COPD, but do

liagnosis and right treat-

journals in the world (Lancet

CHEST, etc) educated the

world about Non-Smoking

What kind of research have you done on COPD so far? a proper diagnosis, therefore do not receive appropriate CRF studied the prevalence of COPD in 22 rural villages near treatment. Some get diag-Pune. The prevalence was found to be 5.5 per cent and not receive the proper treat that 85 per cent of these had ment and some get the right never smoked in their life. Earlier research from the ment, but do not take their western world established to bacco smoking as the leading cause of COPD. But our recare of COPD natients, that search at CRF showed that you don't have to be a smoke to have COPD in India. In fact majority of the cases of COPD information have in better cur among non-smoker. management of COPD? This seems to be the case in most of the developing coun-Knowledge about the true tries in the world. The world was not aware about this and the publications of CRF in need to be informed to the some of the leading medical doctors, so that they will diag-

**Delhi gasping for breath after Diwali** Alarming is an understatement as PM 2.5 soars to 1,126, a far cry from safe level of 60 micrograms PRABHUDATTA MISHRA & NIRBHAY KUMAR New Delhi

Kno lung TB in the past are also gene

### **Express Healthcare** Verv important! Many pa bett tients of COPD do not receive

brin vere' as it has adverse efpolic fect, especially on children,

properly medicines regularly. All this patients contributes to poor quality of regularl contributes significantly to in-Can you sing suffering and death. and CVI What kind of impact will this COPD n lungs, b gans of t air pollt the hazardous level of 500, burden of COPD, its risk facposited i at which it stops measuring tors and the proper treatment period o lung tiss

releases

### capital prompted the Centre to call a meeting of neighbouring Harvana agencies to advise people Pradesh to discuss stratenot to venture outdoors gies for minimising air polwhen air quality turns 'selution in Delhi

AS feared, air pollution in

Delhi became hazardous

after Diwali festivities, ex-

posing the city's 16 million

elders and those having heart or lung diseases. The air quality data (AQI) of the US embassy in New Delhi showed the pollution has assumed alarming levels warranting immediate attention of the government. The AQI showed that on late Sunday night, when Diwali was being celebrated with bursting firecrackers, breached

10 beyond safe limits can harm the respiratory system as the ultra fine particulates can embed deep into levels of PM2.5 (whose safe the lungs and also enter limit is 60 micrograms onthe bloodstream. ly). The index further shot up to 1,126 by 2 O'clock in

It may be recalled that China ordered closing

early Monday morning, ne-

cessitating everyone to

avoid all outdoor activities

breached 1.000 micro-

grams mark whereas the

safe limit of it is 100 micro-

air pollution in the national

The disturbing level of

and

The PM 2.5 level, which

is more dangerous that PM

10, doubled within a few

hours to 750 micrograms

per cubic meter in Delhi on

Sunday night, according to

the Central Pollution Con-

trol Board data. PM 2.5 is a

tiny particulate matter that

reaches deep into the lungs

and children are highly

susceptible to it. Prolonged

exposure to PM 2.5 and PM

Puniah.

Uttar

grams per cubic metre.

The level of PM 10 had also



### **Financial Chronicle**

pollution level worsened in that city to immediately bring down the level of contamination. Even in Beijing the pollution was not as bad as it is in Delhi now.

Experts, however, suggested more sensitisation and regulatory initiatives as long-term steps. "We need both sensitisation of people and some regulatory steps. of course not coercive rector of the Centre for Scireplaced now ence and Environment The fact that the ambi-She supported the governence level has increased ment steps and at the same 12-15 times is a big contime sought some timecern. What a top-of-buildbound policy to reduce the ing air quality measurelevel of PM 2.5 ment is telling you is the

Salvi, director of

Steps like odd and even situation at general level. is welcome but alternative At personal level it is much mode of transport must be much higher." said Sunarranged and such plan deep Pune-based Chest Re must be implemented in totality, she said, adding search Foundation refer

ring to post-Diwali air quality measured in various Smog chokes

How air pollution contributes to lung cancer

"For those who have respiratory problem situation would be worse because their lungs are already compromised because of

underling disease. The decision was taken after They may either get acute reviewing the ambient air attack when exposed to the quality of Delhi, it said. It has poor air quality or may identified open burning of have to go to hospital for solid waste, vehicular emisemergency treatment. That sions and dust as major conis happening quite a lot these days. After yestertributors to pollution. The Centre has asked Delhi Poday's increase pollution lice to ease movement of the lung problems level traffic to reduce vehicular go worse requiring emissions. The problem has ncv care." he been accentuated due to rel-

atively low wind speeds and e Union environment lower temperatures, resultry said that it has ing in reduced dispersion of Punjab, Haryana and pollutants in Delhi. Pradesh to enforce

The Pune-based System the ban on stubble burning of Air Quality and Weather in agriculture fields. The Forecasting and Research concerned secretaries of had predicted such a level of the NCR region have been air pollution for Delhi this 'summoned" on November year. The highest levels of 4 to "review the situation PM10 and PM2.5 are exand to further deliberate pected between 11 pm to 3 on the strategy to minimise am on October 30-31 and air occurrences of open burnquality will be the worst. ing in agriculture fields, project director of SAFAR said an official statement. Gufran Beig had said.

Turn to P2

prabhudatta.m

@mydigitalfc.com

ARUN SHARMA/HINDUSTAN TIMES long term and is also a great way to be more active, which is linked to a reduced risk of cancer and other diseases," he says. For exercising outdoors, suggests Dr Almel, one could choose less polluted times like the afternoons.

Dr Salvi says surgical masks are useless as the particles that cause lung cancer are small enough to pass through them. "Only sophisticated masks like the N95 are the ones which can prevent the entry of these tiny particles into the lung," he adds He also says that mosquito coil

m or blood in try, and one must also avoid going to places that have poor air quality. mon symp-Tapzo (formerly Helpchat), Safar, and with general-Plume Air Report are some of the loss, muscle apps that will tell you which areas are lvi, director, lation, Pune. unsafe," says Dr Almel.

scan or MRI We need governments and local hoscopy and authorities to work together to nmon ways develop a comprehensive strategy to reduce air pollution, says Dr se," headds. ant (medical Salvi, "Meanwhile, we need to cona Hospital, sciously reduce our exposure to polinwhichwe lution as far as possible to hedge the osing 'active risks," he adds. ossible, like

helpreduce Write to us at insport in the businessoflife a hvemint.com

Mint





Afternoon 11

### **Coverage Snapshot**

THE INDIAN EXPRESS, TUESDAY, OCTOBER 25, 2016

MAHARASHTRA

## Of all polluting firecrackers, snake tablet carries r

Perhaps first-ever such study meas by different firecrackers compares

EDUCATION

out in only 12 seconds b

**Indian Express** 

ticulate matter generated during burning them. burning of the six most commonly used firecrackers were measured, Burning of firecrackers produces both gaseous as well as particulate matter air

fuljhadi, pulpul and snake tablet barely a foot or two away from C them, and end up inhaling a th large amount of smoke particles.

its. In India, the population of elderly people is growing rapidly, thus cases of lung cancer among Children generally burn the

SUGAR MILLS HC STAYS O

Sugar millers in Mahara has temporarily put a sta millers who have failed t

> them have also surged. Lung cancer is the second most spread apart. With this process surgeon removes cancerous tissue non cancer in men and en. It is estimated that only from the lungs. Our major concern is older pa-tients who are sometimes very re-

ung or elderly, everybody is Young or elderly, everybody is scared of surgery. Surgery is an effective curative measure for patients with lung cancer, not

only for young, but even for older

ð CHRONICLE PHARMABIZ October IB, 2016

patch & Courier

MUMBAI | THURSDAY, FEBRUARY 16, 2017

itions point out treatmen ce was poorer in elderly was not related to the age o ent. A significant proportion of rly patients were treated by ag-sive approach with combinan of chemotherapy, radiotherapy nd surgery and all modalities were

nity found that

lung cancer.

Notwithstanding the risk factor we have found and even studies re-veal that older patients who receive surgery usually survive their lung cancer for more than five years and are more likely to die from a nonancer-related cause. It is pertinent to note that survival chances are much higher in those who were died at the early stage. nt study at Memorial Sl er Centre (MSI

DBACK@AFTERNOONDC.IN

tients, however, medical commu surgery is an

**SPEAKING** effective treatment for early-stage

Age should not be a limiting factor for Lung Cancer Surgery

MUMBAI

Lung surgery, known as Thoracotomy, is essentially a procedure

where the surgeon opens up the chest cavity to gain access to the lungs. An incision is made in the





There are four types of lung cancer surg

has three lobes and the left lung has two.

Wedge resection and segmentectomy: Removal of cancerous tissue from the lung. In cases where more tissue is removed, the thoracotomy procedure is called a segmentectomy. Lobectomy: Removal of an entire lobe from the lung. The right lung

nvasive technology that our cancer doctors use to perform a obectomy or wedge resection without opening up the chest. This thoracotomy procedure involves inserting a long, thin tube with an

### **Afternoon -DC**

early-stage lung

sometimes opt for

other treatments.

years after surgery.

4. Age should not be a

ears or older, and about 30 per

limiting factor.

non-cancer-related causes.

cancer.

2. Older patients

cer. The new study provides much looked at either whether the cance rue effect on early-stage disease.

need special attention from sur quate curative expertise in handling older patients. The expertise of an we talk about special attention, it obviously refers to the care patients receive from other specialists like We firmly believe that no patient cardio, nurses among others. This give them same opportunity which

@Afternoon\_News tant role in ensuring that older lung cancer patients maintain their health and mobility. So before offering an option of surgery to an old patient, we need to ensure that

their quality of life going to the same after the process and once he alks out from hospital, he can lead a normal life. Overall, an elderly patient can bear the disease with the help of sur-gery if it is detected at early stage

TELL US

WHAT YOU THINK

Here are would hardly be a limitin factor. Moreover, on the basis of ex-periences and studies, it can be concurative option like surgery if they

needed clarity on how surgery affects older lung cancer patients. Previous research has mostly turns or overall survival regardless f what might have caused the 3. Older patients usually death. Focusing solely on lung cancer-related deaths showed surgery's survive more than five

### Elderly Need Special Care

Elderly patients with lung cancers geons and they should have adevere at least 75. Among the patients who did not die during the first two years after surgery, the five-year sur-vival rate was close to 90 percent. experienced surgeon enhances the confidence of such patients. While Those who died during the first two years were more likely to die from

should be denied surgery simply expertise and experience play an is offered to young

knowledge of best available diagnostic tool like spirometry. Once diagnosed, the patients are often given oral dosage of drugs rather than inhaled therapies which are At M nearly 70 percent were considered best treatment for the chronic respiratory diseases like

Inadequate emphasis on respiratory diseases in medical colleges, including lack of training in spirometry during undergraduate and postgraduate courses is a major cause of under diagnosis and poor management of chronic respiratory dis-

PHFI, CRF, Narayana to launch COPD & asthma course

### Laxmi Yaday, Mumbai

ANURADHA

UBLIC Health Foundation of India (PHFI) in association with Chest Research Foundation (CRF), Pune and Narayana Health, Bengaluru is set to launch a Certificate Course for management of COPD and Asthma cases from next month. The initiative is with the intention to train the general physicians on a regular basis to handle patients suffering from chronic lung diseases and associated complications.

The eight months certificate course, divided into 8 modules, will be coordinated by PHFI. The course, designed by CRF and Narayana Health (NH), Bengaluru, will be conducted at weekend once a month at 25 cen-

tres across India including Mumbai, Delhi, Bengaluru, Pune, Hyderabad, Kolkata, Ranchi, Ahmedabad, Patna, Gurgaon, Guwahati, Mysore, Mangalore, Aurangabad etc. The certificate course will be conducted by 25 faculties, all of

them

trained b in pulm attend Rs.10,000 fees. On completion of the course, the participants will be awarded certificate by PHFI. Initially 20-25 doctors will be trained at each centre. 500 doctors are likely to be trained in the first round by

the end of 2017, informed Dr Sundeep Salvi, director, chest Research Foundation. Asthma, called personality disorder of airways in lungs, where lungs become very sensi-

tive or hypersensitive to some of inhaled substances like allergens, dust, pollution. The airways respond in a hypersensitive manner where they become very hypersensitive and they start contracting and don't allow air to pass the lungs.

### **Chronicle Pharmabiz**

smoke, smoke from motor vehicles, biomass smoke, smoke exposure at various occupational places like building and construction, farming, leather industry, mining that causes damage and destruction of the lungs. In India an estimated 50-60 mil-

lion people suffer from asthma and COPD. As per a large asthma prevalence study conducted across multiple centres in India,

asthma. An estimated 5-17 per cent of people aged 30-35 years are affected with COPD. COPD and asthma both lead to a whopping Rs.45,000 crore loss to Indian economy every year. Consid-000 crore health remment of India, huge. It has huge

5-10 per cent of children aged 5-6,

13-14 years are affected with

uffering and economic perspectives. COPD is the second leading cause of death in asthma and COPD in terms of India and it has not yet received efficacy and safety.

required attention, said Dr Salvi. Medical colleges in India churn out around 350 pulmonologists per annum as against requirement of 3-4 times. It's difficult to get that jump.

Considering the shortage of chest physicians in the country, capacity building of existing geneases in the country.

eral practitioners who see an estimated 3.5 million asthma and COPD patients a day is need of

the hour. Asthma and COPD are

often poorly diagnosed by gener-

al practitioners due to lack of







# paediatric asthma

ccording to World Health Organisation (WHO) estimates. In-**I** dia has the world's highest number of asthma deaths. Immunoglobulin E (IgE)-mediated allergy leading to allergic inflammation is common among children with

The purpose of paediatric asthma treatment is to help control symptome so that the child can



## 'Many passive smokers are developing lung cancer'

Dr Sundeep Salvi, Founder-Director of Chest Research Foundation (CRF), highlighted the increase in number of lung cancer patients in India which is 80 per cent is more than the others who are not exposed to passive smoking and its increasing prevalence among passive smokers in an interaction with Namrata Devikar.

Q-What are the major causes of increasing prevalence of lung cancer in India? A-Tobacco smoking is a very common cause for lung cancer.

नाहीत. परिणामी लहान मुलांना फुण्फुसांचा

हाँ, साळवी यांनी सांगितले

मोटा आजार होण्याची शक्यता असते, असे

फुण्फ्रमाता आतून सुत्र येणे अशा दोन तकारी

आहे. असे जसत्येक रुणात्रयाच्या खाती

विकार विभागातील हॉ. अल्लिड परकार यांनी

सांगितले. श्वसनावाटे देण्यात येणारे स्टिरॉइंड

शरीराता हानी पोहोचवत नाही, अमेही ते

म्हणाले.

अस्यमामध्ये पुण्फुस लहान असणे आणि

व्यत्ययज्ञेशनने फुण्फुमाचा आका

ाटा होतो : मात्र श्वामातून स्टिरॉइंड

फ़गातील सुज कमी व्हायला मदत

ाटी श्वसनावाटे स्टिरॉईड देण्याचा

र आणि पाठकांनी पेणे आवाण्य

d pre-

Fo take

अस्रतो, मात्र

त्याने लहान मुलांना

मिळतो. श्वसनादन

तात्पुरता आराम

PRIME SHOL

Lokmat

तातपुरता मोठा होतो. ज्याने त्यात्य श्याम घेणे

शक्य होते : मात्र त्याच्या अम्थमावर जपाय

होत नाही, नेव्युत्रायक्षेशनमुळे मिळणाऱ्या

तात्पृतन्या आरामाने अस्थमा पुढे बळावत

जातो. कारण, अस्थम्यावर उपचारच होत



Q- We are also seeing developing trend of respiratory diseases among adults. What are the reason for it and how it can be prevented?

respiratory diseases.

A- Air pollution is increasing which is again an important factor that leads to respiratory diseases. Also, improper lifestyle can lead to respiratoung as well as

ases, we have is developed to lifestyle ison of fast food which has cals which causes



**Sakaal Times** 

श्वसनाचा त्रास होतो : परंत त्यामुळे त्यांचे फुप्पुल निकामी होत नाही. फुप्फुसाचा आजार असलेल्या रुग्गाला डेंगी झाला तर मात्र त्याचा आजार बळावतो डेंगीमुळे रोगप्रतिकारक शक्ती कमी होते. ज्याने रुव्याच्या फुप्फुसावर परिणाम होतो. काहींना श्वासाचा प्राप्त होतो ; तर काहींच्या फुप्फुसांघध्ये पाणी भक्त लागते - डॉ. संदीप साळवी (संचालक, चेस्ट रिसर्च फाऊंडेशन)

not eating fruits n also lead to asthu eat and what you th matters. Many se days don't go ack of exercise can he development of

share easy ways Hypersensitivity

tay away from piersensitivity Pneuasically disease of sed by the exposure he pigeon droppings r cause. People with ets or living next to a lot of pigeons are op this disease. It is disease as it is very ignose and very dift as well. But it is reventable.