



### Social Media Management

**Commercial Pilot License Course** 

Asia Pacific Flight Training

23/01/2019 - 1/02/2019







#### **Objective**

- ☐ To generate leads from social media for Commercial Pilot License Course
- ☐ To create social media presence of APFT

#### Strategy

- ☐ 3 Posts per day on social media handles(Facebook, LinkedIn, Instagram)
- One paid post on each Facebook and Instagram
- Creative Designs with appropriate content
- ☐ Interacting with leads and providing few details of training program and forwarding leads to client





- ☐ Agency analyzed flight training institutes on social media
- We retrieved data from the website Proper content creation and designing
- Ads run on social media strategically after approval from the client for posts & caption
- ☐ 90 Posts designed and uploaded on Facebook, Instagram, LinkedIn
- ☐ Interacted to the queries asked on Facebook & Instagram
- Provided leads from Facebook & Instagram

# Activities Undertaken









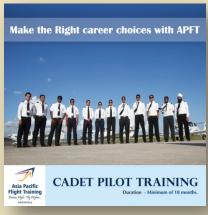
## Designs

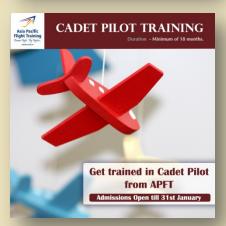












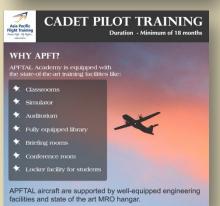


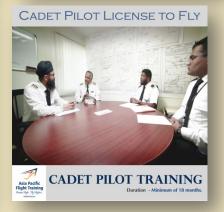










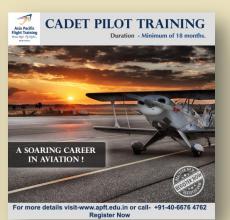




## Designs





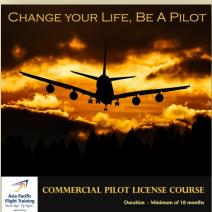


CAREER!

COMMERCIAL PILOT LICENSE COURSE















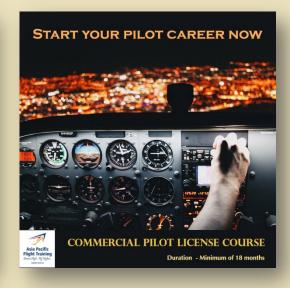




# Designs











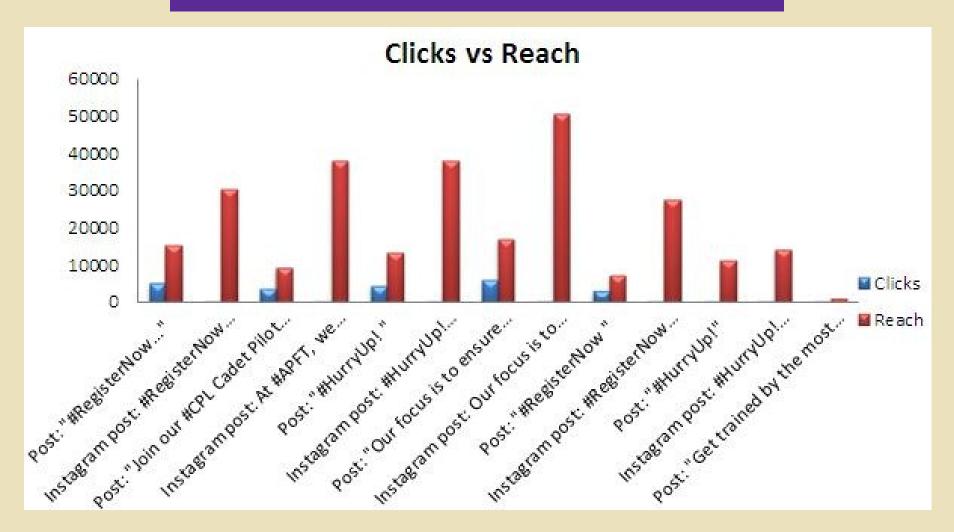






# Social Media Graph

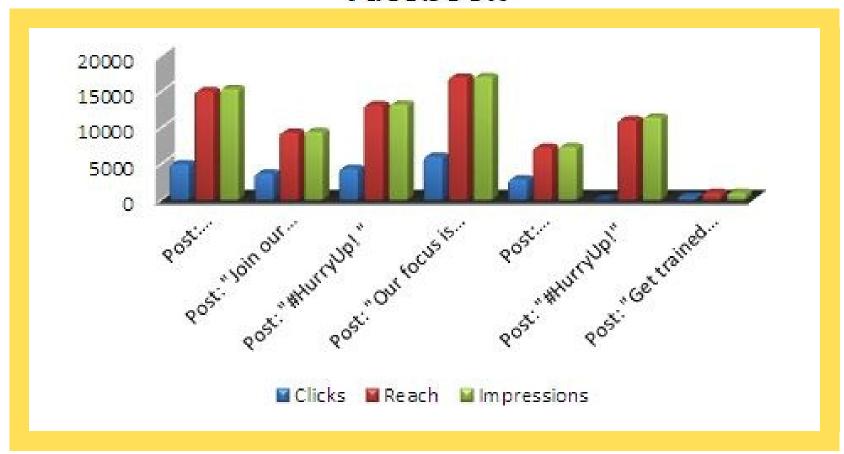








#### Facebook

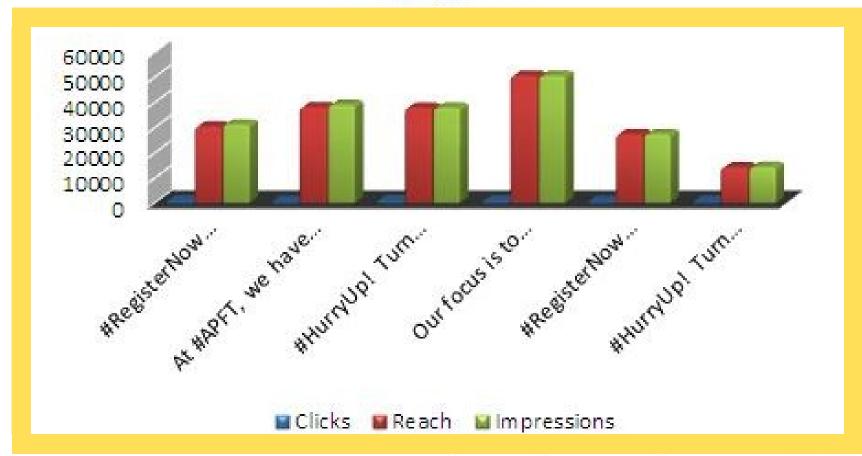








#### Instagram







### Result



More than 300 positive queries generated through an eight days campaign